

# NAVIS CASE STUDY - PATRIOT PORTS



## GOAL

- Improve efficiency with a terminal operating system that would illuminate every corner of their operation and provide the workflow to manage mixed cargo.

## SOLUTION

- Master Terminal by Navis

## RESULTS-AT-A-GLANCE

- Better information and better decision making.
- Looking ahead, the port is well positioned for changing business dynamics and has the tools to drive efficiencies and cost saving across the business.

## Master Terminal® solves the mixed cargo challenge for Patriot Ports

### CHALLENGE

Patriot Ports (formerly DPH) wanted to improve efficiency and attract new business to their five shipping terminals in the southeastern United States - two in Jacksonville, and one each in Mobile, New Orleans, and Port Everglades.

To get there, they required a terminal operating system that would illuminate every corner of their operation and provide the workflow to manage mixed cargo.

### SOLUTION

Master Terminal by Navis is specifically designed to handle both containers and mixed cargo. It also simplifies the management of ports with multiple terminals, like Patriot Ports.

Master Terminal by Navis' rapid implementation methodology mapped the ports operations to the new system, which kept implementation on schedule. Master Terminal by Navis' US team of technical experts supported transition, Go Live, and continue to provide ongoing support.

### BENEFITS

Better information and better decision making. Moving from legacy systems to Master Terminal has future-proofed the port's business. Manual processes and duplicated effort have been eliminated, and critical business processes streamlined.

Dennis Rhodes, (formerly CIO) commented, *"We were impressed with Master Terminal by Navis' efficient implementation process and how quickly our staff adapted to the new system. We are already starting to see some of the benefits that Master Terminal by Navis promised."*



# MASTER TERMINAL<sup>®</sup> SOLVES THE MIXED CARGO CHALLENGE FOR PATRIOT PORTS

*"After an extensive review of the terminal operating systems available, Master Terminal by Navis was the only system that met the needs of our mixed cargo terminals. We were impressed by the functionality and use of Master Terminal and the capability of the Master Terminal by Navis team."*

Looking ahead, the port is well positioned for changing business dynamics and has the tools to drive efficiencies and cost saving across the business.



**master terminal**<sup>®</sup>

by **navis**<sup>®</sup>

[NAVIS.COM/MASTERTERMINAL](https://navis.com/masterterminal)

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Master Terminal (formally from Jade Logistics) is now proudly owned, developed and supported by Navis. Designed to handle all cargo types in one integrated system, Master Terminal is the world's leading terminal operating system (TOS) for mixed cargo ports. Master Terminal is licensed at over 120 terminals worldwide, from vehicle terminals in Italy to steel terminals in North America. Implementation is the key to success, and our implementation record is second to none in the industry. Our proven and robust methodology, partnership approach, thorough training and unrivaled implementation time frames deliver tangible results fast.